

Training on Basics of PPP Environment

*f*or understanding issues in releasing infrastructure projects to private sector.....

Governments worldwide are facing challenges of developing policies to promote efficient delivery of public services. This brings the importance of PPP and urges efforts to develop effective strategies for PPP at the national and local level. Effective framework is essential prerequisites to promoting private sector development and overall successful economic growth. PPP by nature is a complex issue that requires in-depth knowledge for keeping pace with the complicated PPP environment. To learn issues of PPP environment, this training focuses followings:

- addressing financing issues for PPP projects
- regulatory requirements for a successful PPP projects

Venue and Date

Hotel Purbani International

**16-17 January 2008
(Tentative)**

Our resource persons are distinguished practitioners with expertise in PPP Projects in:

- Reform and restructuring
- policy and regulation
- project development
- legal
- finance
- procurement

*W*hat you can learn from this training

- policies and procedure critical for strategic PPP framework
- develop policies and laws that promote competition
- integrate transparency, accountability and independence into the investor selection process
- evaluate the benefits of various form of regulation of PPP
- regulation to promote efficiency, cost-recovery and sustainability.
- principles of financial and commercial aspects of a private infrastructure project.
- developing government policies for infrastructure which improves access to services and balances equity and affordability.

*W*ho should attend

- Government officials from relevant line ministries and executing agencies
- Representatives from private sector group
- Representatives from local and foreign chambers of commerce
- Professionals from the Commercial and Bangladesh Bank
- Professionals from non-bank financial institutions
- Donor agency officials
- Representatives from national educational institutions
- Representatives from PICOM, BOI, IIFC

Organized by



**Board of Investment (BOI)
The Secretariate of Private Infrastructure
Committee (PICOM)**

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Sponsored by



**Investment Promotion and
Financing Facility (IPFF)
Bangladesh Bank**

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Facilitated by



**Infrastructure Investment Facilitation Center
The Technical Advisor of PICOM**

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COURSE CONTENT

Session 1: Overview of Public-Private Partnership (PPP):



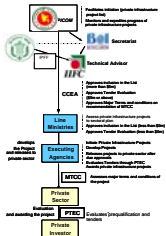
- What is Public Private Partnership (PPP)
- Types and nature of PPP Projects
- Technical Issues of PPP Projects
- Commercial Issues of PPP Projects
- Risk Allocation Principles for PPP

Session 2: Selection of PPP Projects



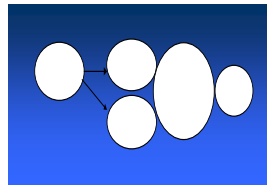
- PPP Project Development
- PPP Selection criterion
- Feasibility Study for PPP Projects
- Measuring PPP Project Performance
- Recommended Good Practices

Session 3: Institutional Arrangements and Stages under Private Sector Infrastructure Guidelines (PSIG)



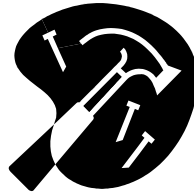
- Role and Working Procedures of PICOM
- Role of BOI as secretariat to PICOM
- Role of IIFC as Technical Advisor to PICOM
- Capacity Building under PSIG
- Project Development Stages

Session 4: Tendering and Investor Selection Process



- Major Terms and Conditions Committee
- Competitive Tender Procedure
- Pre-qualification criteria for investors
- Invitation for tenders (IFT)
- Criteria for tender evaluation
- Award of tenders

Session 5: Negotiation of PPP Contracts



- Creating a strategic plan for negotiation: responsibilities, timing and milestones
- Negotiating strategies: price, terms and trade-off issues
- Strategies for negotiating technical and cost elements
- Negotiating effective monitoring and dispute resolutions mechanisms in the final contract

Session 6: Fundamentals of Infrastructure Regulation



- Rationale and Objective for Infrastructure Regulation
- The Legal Framework for Regulation
- Costs and benefits of regulation in a transitional economy
- Applying regulation as a substitute for competition and regulation by contracts
- Understanding legal, financial, technical and consumer affairs reporting requirements
- Fundamentals of financial and technical sustainability for public and private utilities
- Balancing cost recovery with affordability considerations

Session 7: Fundamentals of Financing Projects



- Understanding the principles of project finance
- Sources and structuring of financing
- Importance of project finance
- Instruments used in financing project
- Lenders' requirements and enforcing security system