

## Training on Bangladesh Private Sector Infrastructure Guidelines

*f*or understanding issues in releasing infrastructure projects to private sector.....

Private Sector infrastructure Guidelines (PSIG) has been adapted by the government to encourage private sector participation in country infrastructure, traditionally known as Public-Private Partnership (PPP) through:

- establishing procedures to identify private infrastructure projects
- enabling the procurement and implementation of such projects
- establishing institutional arrangements to monitor and expedite the project implementation

Meeting challenges in releasing private infrastructure projects needs skilled managers with detailed knowledge of rules and regulations to effectively release infrastructure projects to private sector.

The training is primarily targeted to government officials containing seven

### **W**hat you can learn from this training

- techniques to identify and design viable Private Infrastructure Projects
- documentation and techniques in inviting private sector in infrastructure projects
- proposal evaluation and contract award.
- drafting model contracts
- monitoring performance of contracts and reporting requirements.
- strategies for negotiation
- risk identification, mitigation and allocation among parties
- regulation to promote efficiency, cost-recovery and sustainability.
- principles of financial and commercial aspects of a private infrastructure project.
- developing government policies for infrastructure which improves access to services and balances equity and affordability.

### **W**ho should attend

- Government officials from relevant line ministries and executing agencies
- Representatives from private sector group
- Representatives from local and foreign chambers of commerce
- Professionals from the Commercial and Bangladesh Bank
- Professionals from non-bank financial institutions
- Donor agency officials
- Representatives from national educational institutions
- Representatives from PICOM, BOI, IIFC

### Venue and Date

**4th Floor, Bangladesh Bank  
Training Academy  
Mirpur-2, Dhaka**

**5-6 September 2007**

Our resource persons are distinguished practitioners with expertise in PPP Projects in:

- policy and regulation
- project development
- legal
- finance
- procurement

### Organized by



**Board of Investment (BOI)  
The Secretariate of Private Infrastructure  
Committee (PICOM)**

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### Sponsored by



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### Facilitated by

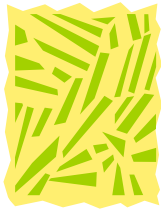


**Infrastructure Investment Facilitation Center  
The Technical Advisor of PICOM**

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**COURSE CONTENT**

**Session 1:  
Background of Private Sector Infrastructure Guidelines**



- Overview of Public-Private Partnership in Bangladesh
- Change in skills needed
- Need for Private Sector Infrastructure Guidelines (PSIG)

Sector Infrastructure Guidelines (PSIG)

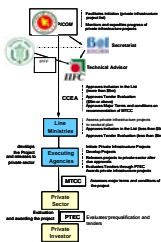
- Objectives of PSIG
- Progress so far achieved

**Session 2:  
Development of Private Infrastructure Projects**



- Eligible sectors under PSIG
- Nature of Private Infrastructure Projects
- Classification of Private Infrastructure Projects
- Type of Private Infrastructure Projects
- Technical Advisers for Private Infrastructure Projects
- Project Development Stages

**Session 3:  
Institutional Framework of PSIG**



- Role and Working Procedures of PICOM
- Role of BOI as secretariat to PICOM
- Role of IIFC as Technical Advisor to PICOM
- Private Infrastructure Project List
- Capacity Building under PSIG

**Session 4:  
Technical Considerations of Private Infrastructure Projects**



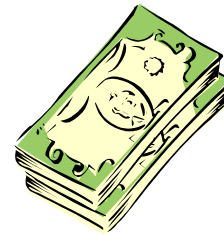
- Feasibility Study for Private Infrastructure Projects
  - Legal Review
  - Business of the project
- Contractual Considerations under PSIG
  - Contract Term
  - Rights and Responsibilities of the parties
- Technical specifications required in a project

**Session 5:  
Commercial Considerations in Private Infrastructure Projects**



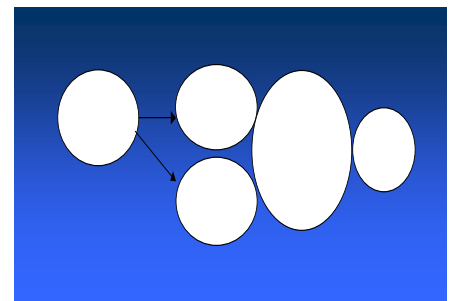
- Risk allocation according to PSIG
- The contract document
- Incentives
- Negotiating with partners
- Exit Policy

**Session 6:  
Financing Private Infrastructure Projects**



- Understanding the principles of project finance
- Sources and structuring of financing
- Importance of project finance
- Instruments used in project financing
- Lenders' requirements and enforcing security system

**Session 7:  
Tender and Award Process**



- Major Terms and Conditions Committee
- Competitive Tender Procedure
- Pre-qualification criteria for investors
- Invitation for tenders (IFT)
- Criteria for tender evaluation
- Award of tenders